## UNDERSTANDING THE MOTIVATION BEHIND REFINANCING FROM 2.375\% TO 7.875\%

| CURRENT LOAN: | 30 YR FIXED |
| :---: | :---: |
| Purchased in 2021 | $\$ 450,000$ |
| Appraised Value | $\$ 850,000-$ LTV: $39 \%$ |
| Term | 360 |
| Current Rate | $\mathbf{2 . 3 7 5 \%}$ |
| Current Principal Interest Payment | $\mathbf{\$ 1 , 7 4 8 . 9 4}$ |
| Current Taxes and Insurance | $\mathbf{\$ 8 6 2 . 5 4}$ |
| Total Payment | $\mathbf{\$ 2 , 6 1 1 . 4 8}$ |

CURRENT OUTSTANDING DEBT - DEBT CONSOLIDATION

| LIABILITIES | INTEREST RATE | AMOUNT | MONTHLY PAYMENT |
| :---: | :---: | :---: | :---: |
| Mortgage | $2.375 \%$ | $\$ 265,374.00$ | $\$ 2,611.48$ |
| Installment Loan | $24.99 \%$ | $\$ 25,654.00$ | $\$ 650.18$ |
| Auto Loan | $6.3 \%$ | $\$ 10,553.00$ | $\$ 385.00$ |
| Revolving Credit Card | $16.91 \%$ | $\$ 9,400.00$ | $\$ 485.00$ |
| Installment Loan | $28.93 \%$ | $\$ 9,008.00$ | $\$ 451.00$ |
| Revolving Credit Card | $18.99 \%$ | $\$ 7,877.00$ | $\$ 383.00$ |
| Store Credit Card | $17.91 \%$ | $\$ 6,958.00$ | $\$ 288.00$ |
| Store Credit Card | $26.72 \%$ | $\$ 1,720.00$ | $\$ 55.00$ |
| TOTAL | $18.6075 \%$ | $\$ 336,544.00$ | $\$ 5,290.00$ |


| NEW LOAN: | $\mathbf{3 0}$ YR FIXED |
| :---: | :---: |
| New Loan Amount | $\$ 336,544$ |
| New Rate | $\mathbf{7 . 8 7 5 \%}$ |
| New Principal Interest Payment | $\mathbf{\$ 2 , 4 4 0 . 1 8}$ |
| Taxes and Insurance | $\mathbf{\$ 8 6 2 . 5 4}$ |
| Total Payment | $\mathbf{\$ 3 , 3 0 2 . 7 2}$ |
| Monthly Savings: | $\mathbf{\$ 1 , 9 8 7 . 2 8}$ |
| Payoff (years): | 8.80 |
| Overall Savings: | $\mathbf{\$ 6 2 0 , 7 5 3 . 5 6}$ |

Consumer Disclaimers: The flyer is not a commitment or guarantee to lend; rates, fees, and credits are subject to change without notice; and some products and services are provided by a mortgage lender with whom TLG has a business relationship. The numbers referenced above are rounded amounts and payments based on the calculations that assume a credit score of 740 , a debt-to-income ratio of $39 \%$, a loan-to-value ratio of $40 \%$, an APR of $8.375 \%$, and the inclusion of all closing costs paid at the time of closing*

